



## 2021 Colombia Pre-Shipment Offers

We've lined up general offers and will be updating this live throughout the season. The goal is to provide a space for planning and rebookings. This is the opportunity to reserve volume and lock in preferential pricing. Prices will increase by 10c after we book with the supplier, and then by another 15c upon arrival in the US. FCL bookings receive additional 18c discount off the pre-booking price listed below.

Contracts are SAS PSS. After your generic reservation, samples will start trickling in and we'll share cupping notes with you as we get a feel for each lot this season. Thanks for being a part of the process, we hope you find this useful. Please be in touch if we can put in a reservation for you via a SAS PSS contract.

BAGS AVAIL.	REGION	GRADE	LOT NAME	CUPPING NOTES	PROCESS	SCA	PRE-BOOKING PRICE	ETA	DESTINATION
8	Cubarral, Meta		<b>Luis Humberto Bustos, Meta Microlot (35K)</b>	Big sticky body. Peach, panela, honey and butterscotch sweetness. Cherry and guava from aroma to finish.	Fully Washed	87.5	\$5.78	9/1/2021	CTI, NJ
121	Planadas, Tolima	ORGANIC	<b>Passiflora Micro Region, Organic</b>	Sugar, Chocolate, Green Apple, Peach	Fully Washed	86.25	\$3.73	8/12/2021	CTI, NJ
15	La Plata, Huila		<b>Arcenio Hernandez, Finca los Pinos</b>	Apple, Honey, Caramel	Fully Washed	87	\$4.30	8/12/2021	CTI, NJ
8	La Argentina, Huila		<b>Rodrigo Perafan, Finca las Piedras</b>	Peach, Mango, Sweet	Fully Washed	86.75	\$4.30	8/12/2021	CTI, NJ
0	La Argentina, Huila		<b>Elver Paya, Finca Los Pedregales</b>	Green Apple, Lemon, Raisin	Fully Washed	84	\$4.14	8/12/2021	CTI, NJ
0	Herreru, Tolima		<b>Eduin Hernandez, Finca Alto Bonito</b>	Tropical, magnolia, toffee, tumeric	Natural	87.5	\$4.30	8/12/2021	CTI, NJ
6	La Plata, Huila		<b>Misael Quintero, Finca Las Delicias</b>	toffee, honey, almond, tumeric	Fully Washed	86.5	\$4.30	8/12/2021	CTI, NJ

